Life

# **Premier Term**

Life Insurance

A Sammons Financial Company

Midland National<sup>®</sup> Life Insurance Company

# Premier Term is designed for clients seeking death benefit protection and obtaining the lowest possible rates.

Highlights	<ul> <li>Cost-effective premiums</li> <li>Level death benefit and term coverage to age 95</li> <li>A range of level-premium guarantee periods, from 10 to 30 years</li> <li>Five underwriting classes</li> <li>Guaranteed convertibility</li> <li>Accelerated death benefit endorsements for critical, chronic, and terminal illness. (The critical illness benefit on Premier Term is not available in California.)</li> </ul>				
Market	<ul> <li>Premier Term is designed to provide low rates for your clients who are seeking death benefit protection only. Term life insurance is designed to be suitable and affordable for all types of individuals and purposes:</li> <li>For meeting family obligations with a smaller income.</li> <li>As protection for outstanding loans, whether these loans are personal or business.</li> <li>As a means of protecting against mortgage obligations.</li> <li>To provide coverage on other family members.</li> <li>To protect key employees of a business in its formative years of growth.</li> <li>To purchase temporary death benefit coverage knowing that the coverage can be converted to a permanent cash value life insurance policy without evidence of insurability during the conversion period.</li> </ul>				
Death Benefit	Minimum/Maximum Death Benefit         • Minimum — \$100,000 for all issue ages         • Maximum — Unlimited (subject to underwriting)         Banding         Band 1       \$100,000 - \$249,999         Band 2       \$250,000 - \$499,999         Band 3       \$500,000 - \$999,999         Band 4       \$1,000,000+				
Underwriting	Five underwriting classes: <ul> <li>Preferred Plus Non-Tobacco</li> <li>Preferred Non-Tobacco</li> <li>Non-Tobacco</li> <li>Preferred Tobacco</li> <li>Tobacco</li> <li>Tobacco</li> </ul> Refer to the Underwriting Guidelines brochure for requirements. Substandard Underwriting Available through Table P for Tobacco and Non-Tobacco classes depending on issue age. Premiums increase by 25 percent for each table rating. Substandard underwriting is not available for Preferred classes.				
Premiums	Level-Premium PeriodDurationIssue AgeGuaranteed Level-Premium Period10/15/20-YearAll Available Issue AgesFull duration30-Year18–50Full duration (Tobacco Classes)18–55Full duration (Non-Tobacco Classes)				

# Premiums (continued)

# **Renewal Period**

At the end of the level-premium period, the premiums increase annually. These premiums are subject to change but can never exceed the Guaranteed Annual Renewal Premiums.

### **Payment Modes**

All payment modes except direct bill monthly are allowed. Payment modes include annual, semi-annual, quarterly, and special monthly (EFT and government allotment). In addition, a Civil Service payment mode is available for an additional fee of \$0.50 per month.

#### **Policy Fee**

Payment Mode	Policy Fee	
Annual	\$65.00	
Semi-Annual	\$33.93	
Quarterly	\$17.81	
Monthly (EFT)	\$5.72	

# **Issue Ages**

# **Age Nearest Birthday**

Duration	App Code	Issue Ages	Class
10-Year	P10TC8	18–75	
15-Year	P15TC8	18–70	
20-Year	P20TC8	18–65	
30-Year	P30TC8	18–55	Non-Tobacco Classes
30-Year	P30TC8	18—50	Tobacco Classes

Conversion	Duration	Issue Age	Conversion Period				
	10 \/	18–69	Earlier of Policy Age 70 or 7 years				
	10-Year	70+	5 years				
	15-Year	All	Earlier of Policy Age 70 or 12 years				
	20-Year	All	Earlier of Policy Age 70 or 15 years				
	30-Year	All	Earlier of Policy Age 70 or 20 years				
	<ul> <li>(Policy age means the age the client was or will be on the birthday that is nearest to the policy anniversary date.)</li> <li>If products are guaranteed convertible without evidence of insurability to most permanent products, the conversion period is never less than five years regardless of issue age.</li> <li>If conversion occurs after age 70, first-year commission will only be paid on the increased amount of premium and no conversion credit will be paid upon conversion of a Premier Term.</li> </ul>						
Riders & Endorsements	Accelerated Death Benefit Endorsement — Accelerated Death Benefit Endorsement for Critical, Chronic, and Terminal Illness (form series E109), Accelerated Death Benefit Endorsement for Chronic an Terminal Illness (form series TR209 (CA) or E110), Accelerated Death Benefit Endorsement for Terminal Illness (form series TR208 (CA), TR164 (USVI) or E111).						
	Children's Term Insurance Rider 3 (form series TR151 or state variation)						
	Waiver of Term Premium for Disability Rider (form series WP162 or state variation)						
	For additional details on each rider and endorsement please refer to the Riders and Options Guide or the policy pages.						
Rates	Our ExactIllustrations software automatically calculates rates.						
Form	Premier Term products are issued on policy form series T142 or state variation by Midland National Life Insurance Company, West Des Moines, IA. Products, features, endorsements, riders or issue ages may not be available in all jurisdictions. Limitations or restrictions may apply.						

Sammons Financial® is the marketing name for Sammons® Financial Group, Inc.'s member companies, including Midland National® Life Insurance Company. Annuities and life insurance are issued by, and product guarantees are solely the responsibility of Midland National Life Insurance Company.

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